



2014 Annual Report of School Performance for First-Time Broker Exam Candidates

**Prepared for Washington Real Estate Commission
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ANNUAL SCHOOL PERFORMANCE REPORT FOR FIRST-TIME BROKER CANDIDATES

PURPOSE:

The Department of Licensing (DOL) routinely receives requests from approved education providers for examination performance statistics on competitor's "first-time" broker candidates. This information is provided by AMP of Olathe, KS, the national testing company contracted to administer real estate examinations for the state of Washington.

Department staff requested and received advice from legal counsel acknowledging this information as public information which must be released upon request. Department staff recognized the sensitive nature of this type of report and decided to bring the issue to the attention of the Real Estate Commission. Following discussion, the Commission directed staff to prepare an annual report of school performance statistics for all "first-time" broker candidates tested during the preceding calendar year. The annual report is presented at the first regularly scheduled Commission meeting each year. It is the commission's position that an annual report provides a more accurate analysis than periodically reviewing monthly performance data. The annual report will list student performance data for all proprietary schools approved to offer Real Estate Fundamentals to Washington broker candidates and Washington institutions of higher education offering pre-license real estate education.

CAUTION:

CANDIDATE PERFORMANCE STATISTICS ARE AFFECTED BY MANY FACTORS AND INFLUENCES. Schools may require candidates to complete a "pre-course" screening interview to evaluate aptitude, motivation, related work experience and a variety of other background information before the candidate is allowed to enroll. Some proprietary schools associated with real estate brokerage firms restrict enrollment to candidates that express a commitment to affiliate with the "parent" company following licensure. Other approved providers may have open enrollment policies with no conditions, or restrictions. Institutions of higher education and many independent proprietary schools offer pre-license real estate instruction to students with a variety of interests and motivations.

NONE OF THE REFERENCED DATA SHOULD BE INTERPRETED AS AN ENDORSEMENT FOR ANY PROVIDER IDENTIFIED IN THIS REPORT. INDIVIDUALS INTERESTED IN ENROLLING IN PRELICENSE EDUCATION COURSES ARE CAUTIONED TO PERSONALLY EVALUATE EDUCATION PROVIDERS BASED UPON YOUR INDIVIDUAL NEEDS USING OBJECTIVE STANDARDS AND PERSPECTIVES.

**2014 SCHOOL PERFORMANCE SUMMARY REPORT
FIRST-TIME BROKER EXAMINATION CANDIDATES
1/1/2014 THROUGH 12/31/2014**

| CODE | SCHOOL NAME | NATIONAL EXAMINATION | | | | | STATE EXAMINATION | | | | |
|-------|--|----------------------|------|-----------------------|------|----------|-------------------|------|-----------------------|------|----------|
| | | ALL CANDIDATES | | FIRST TIME CANDIDATES | | | ALL CANDIDATES | | FIRST TIME CANDIDATES | | |
| | | PASS | FAIL | PASS | FAIL | % PASSED | PASS | FAIL | PASS | FAIL | % PASSED |
| S1557 | 360TRAINING | 82 | 44 | 64 | 24 | 73% | 81 | 55 | 53 | 35 | 60% |
| S0254 | A PLUS INSTITUTE | 53 | 72 | 32 | 32 | 50% | 53 | 50 | 34 | 30 | 53% |
| S1017 | ACADEMY OF REAL ESTATE | 56 | 53 | 44 | 22 | 67% | 58 | 28 | 48 | 18 | 73% |
| S1579 | ALIENTO ACADEMY | 0 | 3 | 0 | 1 | 0% | 0 | 3 | 0 | 1 | 0% |
| S1540 | ALLIED BUSINESS SCHOOLS INC | 21 | 23 | 14 | 11 | 56% | 22 | 26 | 13 | 12 | 52% |
| S1483 | AMERICAN SCHOOL OF REAL ESTATE EXPRESS, LLC | 236 | 155 | 176 | 70 | 72% | 241 | 116 | 172 | 74 | 70% |
| S9999 | APPROVED BY THE WASHINGTON STATE DEPT OF LICENSING | 18 | 14 | 15 | 3 | 83% | 16 | 12 | 14 | 4 | 78% |
| S5001 | BELLEVUE COLLEGE | 38 | 45 | 29 | 25 | 54% | 43 | 42 | 25 | 29 | 46% |
| S1095 | C21 REAL ESTATE CENTER | 17 | 29 | 12 | 9 | 57% | 21 | 8 | 16 | 5 | 76% |
| S1464 | CAREER WEBSCHOOL | 13 | 6 | 8 | 4 | 67% | 12 | 9 | 6 | 6 | 50% |
| S1448 | DAVID HUTTON REAL ESTATE SCHOOL | 27 | 30 | 19 | 11 | 63% | 29 | 8 | 27 | 3 | 90% |
| S1634 | EVERGREEN PROFESSIONAL TRAINING INC | 2 | 5 | 2 | 2 | 50% | 3 | 3 | 2 | 2 | 50% |
| S1503 | GATEWAY REAL ESTATE SCHOOL | 10 | 20 | 8 | 4 | 67% | 14 | 6 | 8 | 4 | 67% |
| S0280 | GENESIS SEMINARS INC | 8 | 24 | 4 | 10 | 29% | 11 | 10 | 6 | 8 | 43% |
| S1741 | JSL REAL ESTATE ACADEMY | 1 | 2 | 0 | 1 | 0% | 1 | 0 | 1 | 0 | 100% |
| S1531 | KAPLAN REAL ESTATE SCHOOLS | 122 | 81 | 95 | 37 | 72% | 125 | 57 | 92 | 40 | 70% |
| S1576 | MASTERS REAL ESTATE SCHOOL | 6 | 5 | 3 | 3 | 50% | 5 | 1 | 5 | 1 | 83% |
| S1452 | MCKISSOCK APPRAISAL SCHOOL | 1 | 1 | 0 | 0 | 0% | 0 | 0 | 0 | 0 | 0% |
| S1053 | MYKUT REAL ESTATE SCHOOL | 41 | 58 | 26 | 25 | 51% | 48 | 27 | 34 | 17 | 67% |
| S1687 | NEW STAR REAL ESTATE SCHOOL | 11 | 34 | 3 | 15 | 17% | 8 | 25 | 5 | 13 | 28% |

| | | | | | | | | | | | |
|-------|---|------|------|------|------|------|------|------|------|-----|------|
| S5012 | NORTH SEATTLE COMMUNITY COLLEGE | 20 | 14 | 15 | 9 | 63% | 23 | 7 | 20 | 4 | 83% |
| S1066 | PROSCHOOLS | 150 | 234 | 96 | 107 | 47% | 185 | 81 | 152 | 51 | 75% |
| S1441 | REAL ESTATE AWARENESS SEMINARS | 3 | 10 | 1 | 3 | 25% | 4 | 5 | 2 | 2 | 50% |
| S1646 | REALESTATEHOURS.COM | 9 | 5 | 6 | 3 | 67% | 8 | 4 | 6 | 3 | 67% |
| S1349 | REALESTATESCHOOL.ORG | 317 | 454 | 193 | 206 | 48% | 337 | 355 | 190 | 209 | 48% |
| S1123 | RED CARPET SCHOOL OF REAL ESTATE | 49 | 45 | 34 | 20 | 63% | 49 | 22 | 40 | 14 | 74% |
| S1076 | ROCKWELL INSTITUTE | 2031 | 884 | 1703 | 412 | 81% | 2101 | 270 | 1948 | 167 | 92% |
| S1080 | SEATTLE SCHOOL OF REAL ESTATE | 21 | 16 | 15 | 9 | 63% | 22 | 12 | 16 | 8 | 67% |
| S1725 | THE REAL ESTATE INSTITUTE OF WASHINGTON | 2 | 2 | 1 | 2 | 33% | 2 | 1 | 2 | 1 | 67% |
| S1442 | THE REAL ESTATE LEARNING CENTER OF WASHINGTON | 18 | 52 | 12 | 20 | 38% | 21 | 37 | 15 | 17 | 47% |
| S1542 | TRAIN AGENTS INC | 67 | 83 | 38 | 37 | 51% | 75 | 34 | 53 | 22 | 71% |
| S1108 | WASHINGTON REAL ESTATE ACADEMY | 0 | 0 | 0 | 0 | 0% | 1 | 1 | 0 | 0 | 0% |
| S1685 | WEBNETREALESTATESCHOOL.COM | 13 | 19 | 6 | 9 | 40% | 14 | 8 | 13 | 2 | 87% |
| S1093 | WINDERMERE EDUCATION | 2 | 2 | 1 | 2 | 33% | 3 | 0 | 3 | 0 | 100% |
| S1641 | WINDERMERE EDUCATION/MOUNTAIN WEST INC | 1 | 0 | 1 | 0 | 100% | 1 | 0 | 1 | 0 | 100% |
| | | 3466 | 2524 | 2676 | 1148 | 70% | 3637 | 1323 | 3022 | 802 | 79% |